

# PPP Loan Application Portal Guide

# PPP Application Portal Guide

- This guide will walk you through Pursuit's PPP application portal. It includes screen shots of each page and provides instructions of key fields.
- Please review the procedures and requirements for PPP before you begin the application process. Providing complete and appropriate documentation will make the application process more efficient.
- As a reminder, the calculation of the requested loan amount and supplying proper supporting information is your responsibility as the applicant.



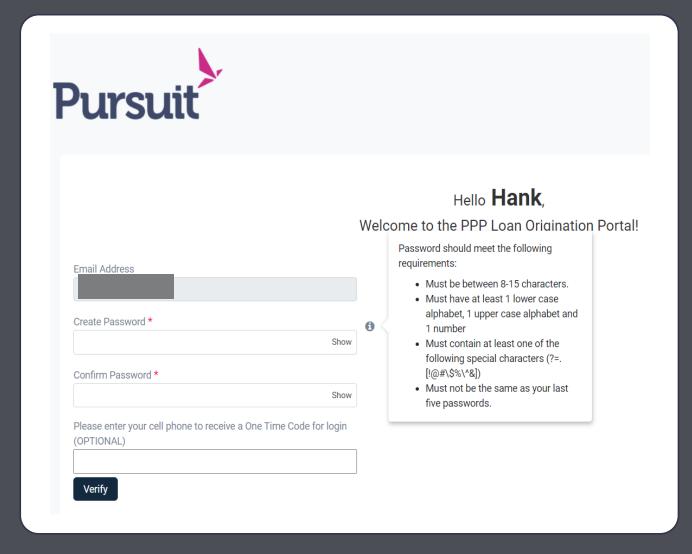
# Portal Registration

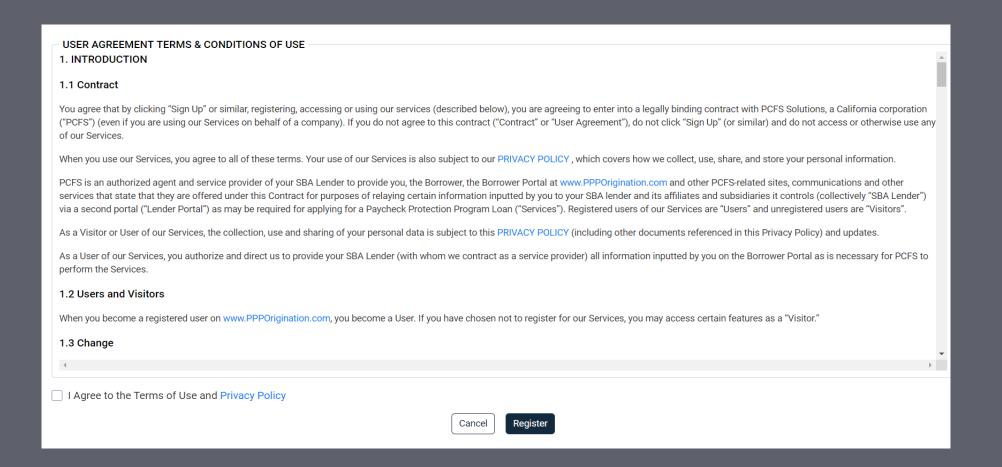
- Registration email will be sent from no-reply@pursuitlending.com with the subject line "PPP Loan Origination User Registration."
- Included in the email will be a registration link which will take you to the portal.
- You will then create your password for the portal. You can also enter your cell phone number to receive a one-time code for login. Otherwise, you will receive the access code via email.



# Portal Registration

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- Included in the email will be a registration link which will take you to the portal.
- You will then create your password for the portal.
- You will need an access code to log into the application. You can enter your cell phone number here to receive a one-time code for login. Otherwise, you will receive the access code via email.





## Portal Registration

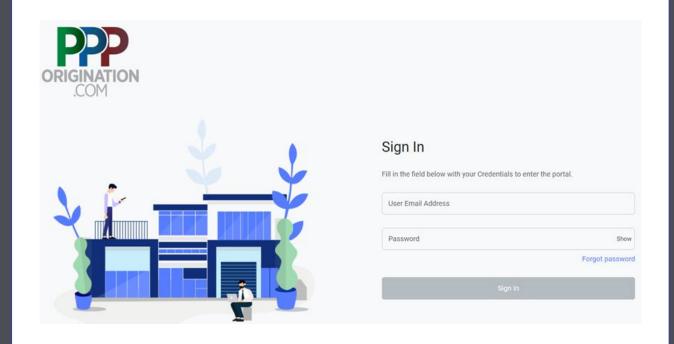
Please review the Terms and Conditions and agree by selecting the checkbox at the bottom of the page.

Click 'Register' to complete your registration to the portal. You will receive an email confirming your registration.

# Portal Login

Once you have registered, login to the portal with the username and password you created.

Upon entering your username and password, you will need to enter the One-Time Authentication Code that was sent to your email address or your cell phone (if you provided your number in the previous step).

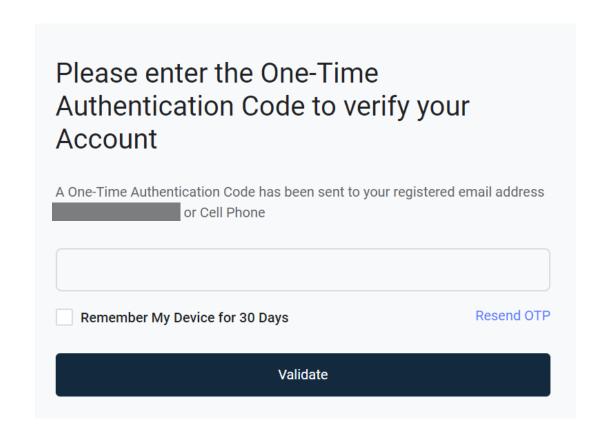


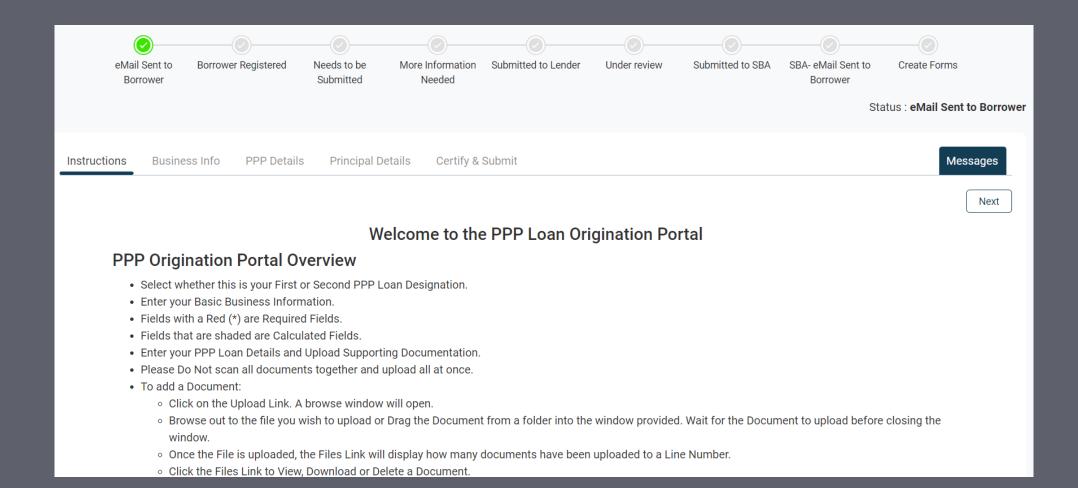
# Portal Login

Enter your One-Time
Authentication Code to verify
your account. This will be
sent to your email on file or
cell phone if provided.

If you do not receive a code, click on 'Resend OTP' for a new code to be sent.

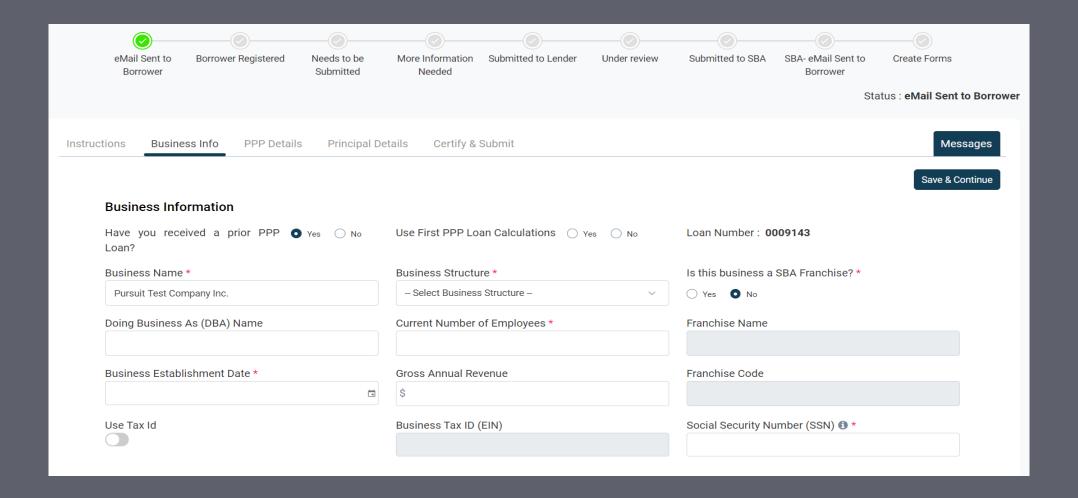
Once you validate, your will be signed in the portal.





#### Instructions

The first page of the origination portal are the Instructions. Please review the instructions and click 'Next' in the upper right corner of the screen. Remember, you do not need to fill out the SBA application form – our application portal will complete the application.



#### **Business Info**

The first page of the application is the Business Info tab. Please note that this information may be pre-populated based on your first PPP loan with Pursuit and the information provided as part of your initial application inquiry.

Have you received a prior PPP loan?: Answer 'Yes or 'No'

If the business received a PPP loan in the past, select 'Yes' – you will be applying for a Second Draw PPP Loan.

If this will be the business' first PPP loan, select 'No' – you will be applying for a First Draw PPP Loan.

**Optional**: Use same calculations as first PPP loan if you wish to apply for the same loan amount and calculation.



**Business Structure**: Choose your business' entity structure. If you need help determining the structure, please review our **Entity Type Summary**.

**Franchise**: If your business is a franchise, select 'Yes' here. Please review the <u>SBA Franchise Directory</u> to see if your franchise is listed. Please provide the Franchise Name and Franchise Code as reported on the Directory.

**Doing Business As (DBA Name)**: If the business operates as something other than the legal entity name, provide the DBA Name (optional).



**Current Number of Employees**: Enter the total number of employees at the time of application. SBA does not separate full-time and part-time employees here. They are looking for the total number.

**Business Establishment Date**: Enter the date the business was established. If you do not have this in your records, you can likely visit the Department of State where you registered the business.

**Gross Annual Revenue**: Please enter the annual revenues from the most recent year. This is <u>not</u> related to the SBA application but is for loan reporting purposes. This figure will not impact your loan amount or 25% revenue reduction calculation.

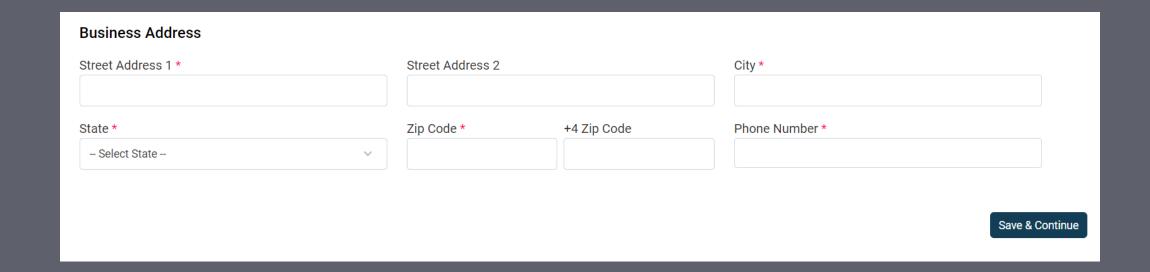


**Taxpayer Identification Number**: This is a key number in the application as it is the primary record indicator used by SBA to approve loans.

If the business has an Employer Identification Number (EIN formatted as XX-XXXXXXX), click the toggle for "Use Tax ID" and input the number. In most circumstances you will apply using the business EIN.

If you are a sole proprietorship, self-employed individual, or independent contractor and do not have an EIN, you may enter your Social Security Number (SSN formatted as XXX-XXXXXX) here.



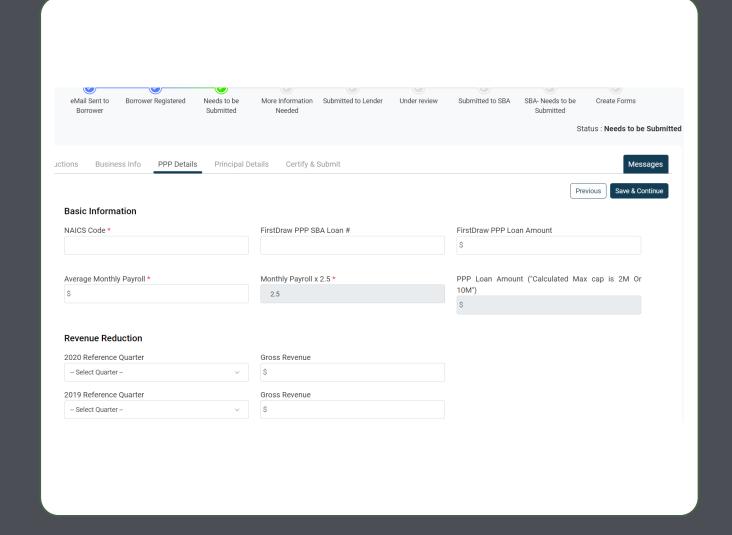


Add the primary business address to complete this section of the application.

Once complete, select 'Save and Continue' at the bottom right to move on to the next stage.

Before inputting information on this page, we recommend reviewing our website for details on <a href="https://www.how.to.calculate">how to calculate</a> your PPP loan amount and for Second Draw applicants, <a href="https://www.how.to.calculate.the.25%">how to calculate the 25%</a> revenue reduction.

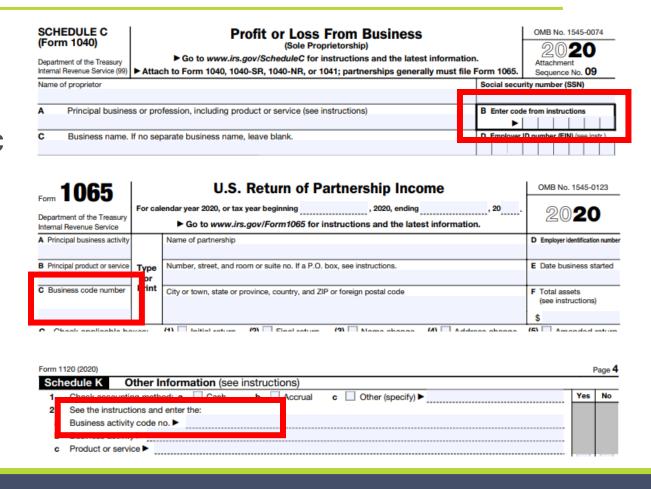
We also have a simple Excel calculator that can be downloaded to assist in your calculations.



NAICS Code: North American Industry Classification System Code is the specific industry the business operates in. This is a six-digit numeric code.

You can typically find this code on your business tax return (see screenshots for 1040, 1065, and 1120, respectively).

If you cannot find this code on your tax documents, please review the NAICS website.





First Draw PPP SBA Loan #: This is a ten-digit numeric sequence which was provided on your PPP loan documents. If your First Draw PPP loan was with Pursuit, we emailed this loan number to you on January 20<sup>th</sup>. This is required for submission to SBA. Also enter your First Draw Loan Amount.



**Revenue Reduction**: Second Draw PPP loan applicants need to show at least a 25% drop in revenue in 2020 compared to 2019. Please review our article on <a href="https://www.how.to.calculate-the-25% revenue reduction">how to calculate the 25% revenue reduction</a> before inputting these figures. Our simple <a href="Excel calculator">Excel calculator</a> can also assist in this calculation.

You must input the specific reference quarters for both 2019 and 2020 along with the gross revenue figures for each period. These figures are required for SBA submission.



The following documents are necessary to apply for your PPP loan. Please visit our PPP Loan Application Guide for more details on these requirements. It is imperative that full and complete documentation is provided at this stage for your application to move quickly through the process.

- Payroll Justification
- Revenue Reduction
- Business Operating on February 15, 2020

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Various document types can be uploaded – please upload documents to the specific folder as referenced. Please review <u>our website</u> for specifics on what documents can be provided.

Second Draw applicants seeking to receive a 3.5x payroll maximum loan should also provide tax documents showing a NAICS code beginning with 72.

#### **Upload Information**



Close

- · Please do not upload Password Protected Documents.
- To avoid delays in processing, Please scan and upload each Document individually to the appropriate Line.
- Supported File Types: .pdf,.xls,.xlsx,.csv,.doc,.docx,.jpg,.jpeg,.png
- · File Size should be less than or equal to 35 MB

# File Upload File \* Drag and Drop Files Here (or) Click Icon to Upload a File

**Documentation**: In order to provide a streamlined approval and funding process, we also recommend you upload the following documents:

- Driver's License, Passport, or other Government Issued Photo ID for all owners of 20% or more of the applicant business.
- Voided Check for the bank account where loan funds will be deposited.
   Please ensure this matches the name of the business.
- Entity Documents that verify the existence of your business (e.g. Articles of Incorporation, Certification of Formation, DBA Registration).



**Purpose of the Loan**: Select all the loan uses that you intend to use the PPP loan proceeds for.

**Borrower Certifications**: Please review questions regarding SBA PPP eligibility. These are critical eligibility questions so please read them carefully when selecting Yes or No.

When complete, select 'Save & Continue' in the bottom right.



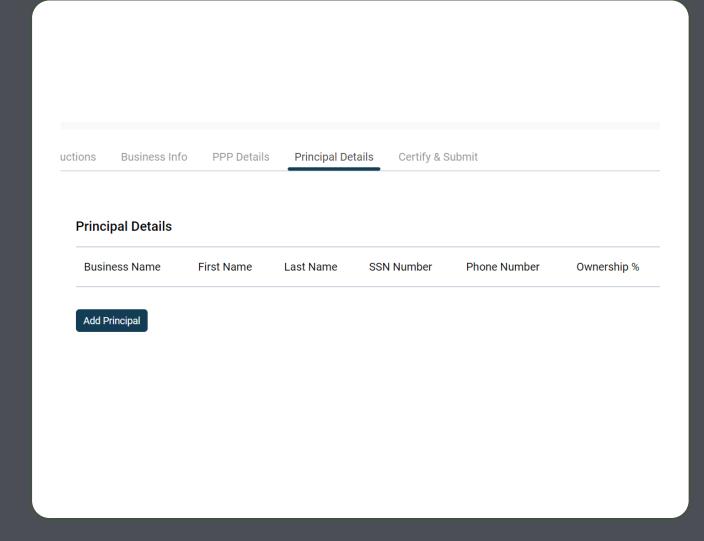
1. Is the Applicant or any owner of the Applicant presently suspended, debarred, proposed for debarment, declared ineligible, voluntarily excluded from participation in this transaction by any Federal department or agency, or presently involved in any bankruptcy? *	Yes	• No
2. Has the Applicant, any owner of the Applicant, or any business owned or controlled by any of them, ever obtained a direct or guaranteed loan from SBA or any other Federal agency that is (a) currently delinquent, or (b) has defaulted in the last 7 years and caused a loss to the government? *	Yes	• No
3. Is the Applicant or any owner of the Applicant an owner of any other business, or have common management (including a management agreement) with any other business? If yes, list all such businesses (including their TINs if available) and describe the relationship on a separate sheet identified as addendum A. *		• No
4. Is the Applicant (if an individual) or any individual owning 20% or more of the equity of the Applicant presently incarcerated or, for any felony, presently subject to an indictment, criminal information, arraignment, or other means by which formal criminal charges are brought in any jurisdiction? *	Yes	• No
5. Within the last 5 years, for any felony involving fraud, bribery, embezzlement, or a false statement in a loan application or an application for federa financial assistance, or within the last year, for any other felony, has the Applicant (if an individual) or any owner of the Applicant 1) been convicted; 2) pleaded guilty; 3) pleaded nolo contendere; or 4) commenced any form of parole or probation (including probation before judgment)? *		• No
6. Is the United States the principal place of residence for all employees included in the Applicant's payroll calculation above? *	O Yes	• No
7. Is the Applicant a franchise? *	O Yes	● No
8. Is the franchise listed in SBA's Franchise Directory? *	O Yes	● No
	Previous	Save & Continue

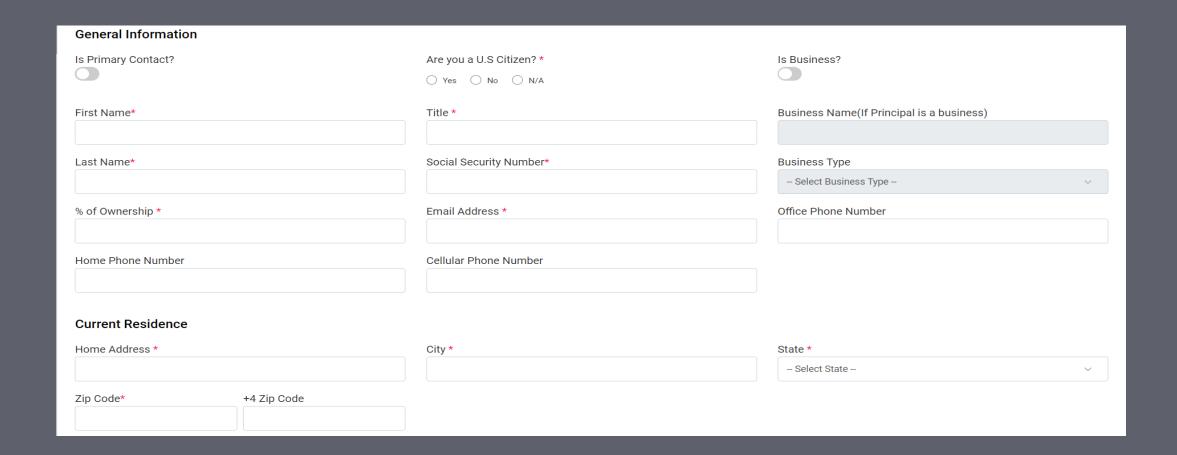
Please review question #6 carefully – this asks if the principal place of residence for all employees included in the payroll calculation is the United States. In most instances, the answer to this question is **YES**.

All owners of 20% or greater must be included on the Principal Details tab. Begin by selecting 'Add Principal.'

If the business does not have owners above 20%, at least one owner must be included on the application.

For nonprofits, select an eligible signer and include their information and report as a 20% owner (SBA recognizes that nonprofits do not have owners but requires input).



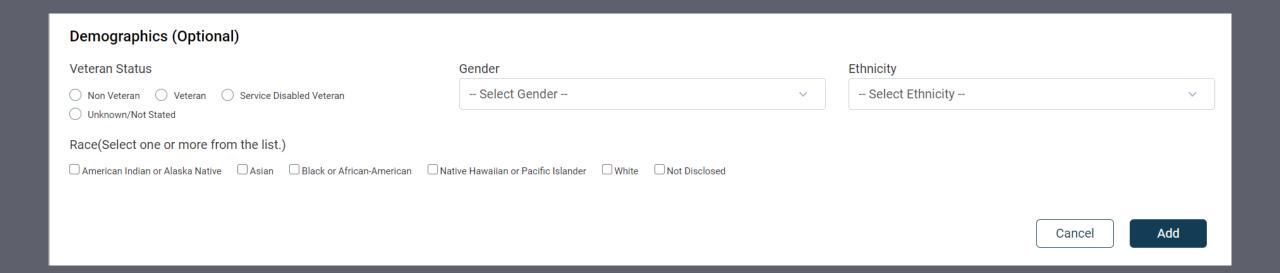


**Primary Contact**: At least one person must be designated as the primary contact by selecting the 'Is Primary Contact' toggle button.

Please input ownership information as requested on the form. If an entity is the owner of the business, select the 'Is Business?' toggle button and you will provide business information instead of personal information.

Complete and accurate information is necessary for SBA submission and approval. All owners of 20% or greater must be included in the application.





Demographic information is provided for tracking purposes only and has no bearing on the credit decision. These fields are optional but completion is appreciated.

#### By Signing Below, You Make the Following Representations, Authorizations, and Certifications

#### **CERTIFICATIONS AND AUTHORIZATIONS**

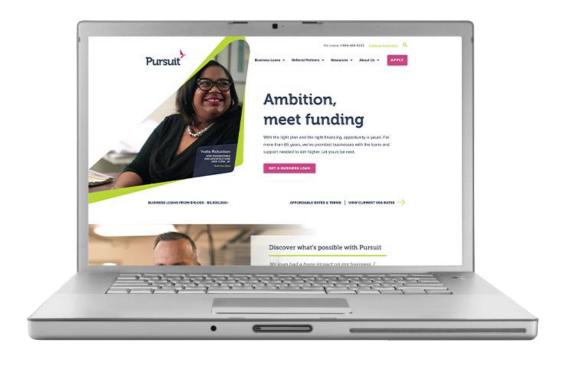
- I certify that:
  - I have read the statements included in this form, including the Statements Required by Law and Executive Orders, and I understand them.
  - The Applicant is eligible to receive a loan under the rules in effect at the time this application is submitted that have been issued by the Small Business Administration
    (SBA) and the Department of the Treasury (Treasury) implementing Second Draw Paycheck Protection Program Loans under Division A Title I of the Coronavirus Aid,
    Relief, and Economic Security Act (CARES Act) and the Economic Aid to Hard-Hit Small Businesses, Nonprofits, and Venues Act (the Paycheck Protection Program Rules).
  - The Applicant, together with its affiliates (if applicable), (1) is an independent contractor, self-employed individual, or sole proprietor with no employees; (2) employs no more than 300 employees; or (3) if NAICS 72, employs no more than 300 employees per physical location; (4) if a news organization that is majority owned or controlled by a NAICS code 511110 or 5151 business or a nonprofit public broadcasting entity with a trade or business under NAICS Code 511110 or 5151, employs no more than 300 employees per location.
  - I will comply, whenever applicable, with the civil rights and other limitations in this form.
  - All loan proceeds will be used only for business-related purposes as specified in the loan application and consistent with the Paycheck Protection Program Rules including the prohibition on using loan proceeds for lobbying activities and expenditures. If Applicant is a news organization that became eligible for a loan under Section 317 of the Economic Aid to Hard-Hit Small Businesses, Nonprofits, and Venues Act, proceeds of the loan will be used to support expenses at the component of the business concern that produces or distributes locally focused or emergency information.
  - o I understand that SBA encourages the purchase, to the extent feasible, of American-made equipment and products.
  - The Applicant is not engaged in any activity that is illegal under federal, state or local law.

**Certify & Submit** 

Please review the Certifications and Authorizations before submitting your application. All Certifications <u>must</u> be checked in order to submit.

Click 'Submit' and your application is complete!

# Helpful Pursuit resources



#### **PPP Application information hub**

- Second Draw PPP Application FAQ
- Second Draw PPP loan information
- First Draw PPP Application FAQ
- First Draw PPP Loan information

