

PPP Loan Forgiveness Application Guide

Please review Pursuit's Application Guide in its entirety <u>before</u> applying for loan forgiveness on your PPP loan. There are important considerations and steps to consider before you apply. This guide will outline all the steps, requirements, and documentation you need to submit a forgiveness application.

Step 1: Determine When to Apply

We recommend that you consider the timing of when to apply for loan forgiveness. There are many items to consider prior to applying.

Step 2: Choose the Appropriate SBA Form

There are three different SBA forms for loan forgiveness. This section outlines which form your business qualifies to use to apply for forgiveness.

Step 3: Review the SBA Form and Instructions

Each SBA form has different requirements and instructions. No matter which form you use, SBA requires you to review specific borrower certifications before you submit the forgiveness application.

Step 4: Prepare for Forgiveness Submission

Please remember that you do not need to fill out the SBA form on your own – Pursuit's online portal will guide you through the form, so you only need to sign at the end.

Step 5: Pursuit's Online Portal

You will receive a personalized link to apply for forgiveness. This section will guide you through the section of the portal and how to fill out your forgiveness application.

Step 6: Submission of Forgiveness Application

We will review the forgiveness application and submit to SBA. Once we receive notice from SBA that your application has been reviewed, you will receive confirmation of the forgiveness amount.

Appendix I: SBA Definitions

This appendix outlines the various SBA terms and definitions as they relate to loan forgiveness, specifically all fields within the forgiveness applications and their meaning.

Appendix II: Frequently Asked Questions

<u>Here</u>, you can access FAQs on the forgiveness process, SBA regulations, and other topics related to forgiveness. In addition, please visit <u>our website</u> for a full library of frequently asked questions.

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Step 1: Timing of the Application

Pursuit recommends all borrowers consider the timing of their forgiveness application. There are several factors to be considered:

Potential Streamlined Forgiveness for Loans of \$150,000 or Less

Throughout the life of the Paycheck Protection Program, Congress, SBA, and Treasury have made constant changes to the program. The one truth that has remained consistent throughout – <u>patience</u> is an advantage.

It is evident that as the program evolves, that these updates create better opportunities for borrowers who choose to be patient. For example, it was not until June that Congress passed the PPP Flexibility Act which extended the forgiveness period from eight weeks to 24 weeks. Additional FAQs were issued which clarified the eligibility of partnership self-employment income. These are just two examples of updates that created a more advantageous position for those who were patient.

For this reason, we are continuing to preach patience to all our borrowers as they apply for forgiveness. There is no advantage to applying early – you will not be required to make any payments until your forgiveness determination is final and any accrued interest will be covered by SBA.

The main reason for recommending patience is pending legislation which has bipartisan support to significantly streamline the loan forgiveness process for loans of \$150,000 or less. The proposal offers forgiveness for PPP loans of \$150,000 or less if the borrower submits a simple, legally-binding, one-page attestation form to the lender. This threshold would account for 86% of total PPP recipients and would not require any additional documentation. As you will read throughout the rest of this guide, the current regulations require submission of payroll records, tax forms, bank statements, invoices, cancelled checks, etc. in conjunction with the forgiveness application in order to be considered for forgiveness. The potential for a streamlined, one-page attestation form instead of the current requirements should be a major consideration for all borrowers.

Pursuit highly recommends that borrowers with a PPP loan of \$150,000 or less consider waiting for the proposed legislation to be passed before applying for loan forgiveness. This will save you significant time in compiling the required documentation and allow your focus to be on running the business. We have confidence this legislation will be passed in the next couple months and will ease the burden on the business once enacted.

Tax Treatment and Ramifications

All borrowers must consider the tax treatment of their PPP loan and how it impacts the timing of their forgiveness application. While the CARES Act states that the forgiveness of debt will not be taxable, IRS Revenue Rulings have been issued which state that expenses paid with forgiven PPP funds are not deductible for tax purposes (see recent *Forbes* article). This ruling could have a significant impact on the potential tax burden for the borrower.

Like the potential for streamlined forgiveness, Congress is also considering additional legislation and guidance that would trump the IRS ruling and allow for expenses paid with forgiven PPP funds to still be deductible. Whether this legislation passes, and the timing of its passage remain unclear. Pursuit continues to monitor the situation in Washington and will provide updates when available.

Pursuit cannot provide tax advice or provide guidance on this matter. However, we do recommend that all borrowers perform sufficient due diligence on the tax treatment of their PPP loan prior to applying for forgiveness as the timing could have a long-term impact on the business.

Updated Rules Throughout the Process

The rules for the Paycheck Protection Program have constantly changed since the enactment of the program in March. SBA has issued 25 Interim Final Rules (including multiple that revise prior rules), over 50 Frequently Asked Questions, and multiple versions of forgiveness application forms. The program has changed dramatically from what was first instituted and these changes can have a major impact on the forgiveness application.

For this reason, we highly recommend that borrowers review all updated regulations to ensure they follow the most updated rules and regulations. We also recommend seeking the assistance of your accountant, attorney, and/or business advisor for guidance on the forgiveness application and program compliance.

Pursuit has compiled numerous resources on <u>our website</u> to assist borrowers in understanding all of the regulations. We also recommend visiting the <u>U.S. Department of Treasury website</u> for more information on the Paycheck Protection Program.

Timing of the Covered Period

Pursuit will not invite borrowers to apply for forgiveness until after their 24-week covered period has ended. This will help ensure that borrowers are eligible for complete forgiveness of their loan. Remember, there is no advantage to applying early and no payments on your loan are due until after SBA has made a final determination on the forgiveness application. Pursuit will provide invitations to apply based on the following schedule (based on the loan funding date):

Loans funded in April 2020	Forgiveness invitation sent in December 2020
Loans funded in May 2020	Forgiveness invitation sent in January 2021
Loans funded in June 2020	Forgiveness invitation sent in February 2021
Loans funded in July 2020	Forgiveness invitation sent in March 2021
Loans funded in August 2020	Forgiveness invitation sent in March 2021

Please be patient as Pursuit funded over 7,000 PPP loans. We will work through all forgiveness applications and questions as diligently as possible. Our number one goal is a positive borrower experience and for everyone to obtain full forgiveness of their loan.

We understand that the loan forgiveness process can feel overwhelming. Luckily, there are <u>resources</u> to help. We also encourage you to visit the <u>SBA's website</u> for information.

Pursuit is available to assist with the rules and processing of your forgiveness application, but we are unable to provide in-depth business advice on loan forgiveness. We recommend that you speak with your accountant, business advisor, or seek assistance from a local Small Business Development Center. (You can locate one near you on the <u>SBA website here</u>).

Please be aware that there is no need to pay a third party "expert" to maximize PPP forgiveness. Be wary of those who claim they are experts in this area, especially as many details have yet to be released by SBA!



Step 2: Choose the Appropriate SBA Form

There are three different SBA forms that can be used to apply for forgiveness.

If Your Loan is \$50,000 or Less – Use SBA Form 3508S

SBA Form 3508S requires fewer calculations and less documentation for eligible borrowers. Borrowers that use SBA Form 3508S are exempt from reductions in loan forgiveness amounts based on reductions in full-time equivalent (FTE) employees or in salaries or wages. SBA Form 3508S also does not require borrowers to show the calculations used to determine their loan forgiveness amount. However, SBA may request information and documents to review those calculations as part of its loan review process.

If Your Loan is Greater Than \$50,000 – Determine if SBA Form 3508EZ Applies

For loans greater than \$50,000, borrowers have the option of using SBA Form 3508EZ or SBA Form 3508. The EZ version is much simpler to complete and most borrowers qualify to use this form. Please carefully review the regulations below to see if you qualify to apply with the EZ form.

Can you answer 'Yes' to <u>ANY</u> of the three statements below? If so, you qualify for the simplified EZ form.

The Borrower is a self-employed individual, independent contractor, or sole proprietor who has no employees and did not include any employee salaries in the computation of average monthly payroll in the Borrower Application Form.

The Borrower did not reduce annual salary or hourly wages of any employee by more than 25% during the Covered Period compared to the period between January 1, 2020 and March 31, 2020 (for purposes of this statement, "employees" means only those that did not receive wages or salary at an annualized rate of pay in an amount more than \$100,000);

AND

The Borrower did not reduce the number of employees or the average paid hours of employees between January 1, 2020 and the end of the Covered Period. (Ignore reductions that arose from an inability to rehire individuals who were employees on February 15, 2020 if the Borrower was unable to hire similarly qualified employees for unfilled positions on or before December 31, 2020. Also ignore reductions in an employee's hours that the Borrower offered to restore, and the employee refused.

The Borrower did not reduce annual salary or hourly wages of any employee by more than 25% during the Covered Period compared to the period between January 1, 2020 and March 31, 2020 (for purposes of this statement, "employees" means only those that did not receive wages or salary at an annualized rate of pay in an amount more than \$100,000);

AND

The Borrower was unable to operate during the Covered Period at the same level of business activity as before February 15, 2020, due to compliance with requirements established or guidance issued between March 1, 2020 and December 31, 2020 by the Secretary of Health and Human Services, the Director of the Centers for Disease Control and Prevention, or the Occupational Safety and Health Administration, related to the maintenance of standards of sanitation, social distancing, or any other work or customer safety requirement related to COVID-19.

Unable to answer 'Yes' to ANY of these three statements? You must use SBA Form 3508. You <u>do not</u> qualify to use the EZ form.



Step 3: Review the SBA Form and Instructions

Please review the SBA form you chose in Step 2 and the corresponding instruction sheet. Be sure that you understand all the rules and what you are attesting to when you apply and sign the form. Consult with your accountant, attorney, or business advisor if you have questions or concerns. Links to each of the SBA forms and the instruction sheet are below:

•	SBA Form 3508 <mark>S</mark>	Loan Forgiveness Application (Simple)	Instructions
•	SBA Form 3508EZ	Loan Forgiveness Application (EZ)	Instructions
•	SBA Form 3508	Loan Forgiveness Application (Full)	Instructions

Please note that you DO NOT need to fill out these PDF forms and submit to Pursuit. Our online portal will guide you through the preparation of the form. Reviewing these forms in advance of beginning the application in the portal will help you better understand the process.

We highly recommend that you consult your accountant, attorney, or business advisor before applying for forgiveness. These resources can provide valuable insight into the forgiveness requirements, when the most appropriate time to apply is, and how to properly document your loan forgiveness application.

Unfortunately, as your lender Pursuit cannot provide you with direct business advice or consult with you on the preparation of your forgiveness application. We hope that the resources we have provided will assist in your understanding and preparation of the forgiveness application.

	Paycheck Protect PPP Loan Forgiveness Ap				Protection Program eness Application Form		OMB Control No. 3245-0407 Expiration date: 11/30/2020
A BOI	RROWER MAY USE THIS FORM ONLY IF THE BOR	ROWER RECEIVED A PPP LOAN OF \$50,000 OR LESS.	Busines	ss Legal Name ("Borrower")		DBA or Trade	ename, if applicable
A Bor	rower that, together with its affiliates, received PPP loans Business Legal Name ("Borrower")			Business Address		Business TIN (EIN, SSN)	Business Phone
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_	Business Address	Business TIN (EIN, SSN) Business Phone				Primary Contact	E-mail Address
		Primary Contact E-mail Address	SBA PPP Loan Number:		Lender PPP Loan	Number:	
SBA F	PPP Loan Number: Len	der PPP Loan Number:	PPP Loan Amount:		_ PPP Loan Disbury	sement Date:	
PPP I	oan Amount: PPP	Loan Disbursement Date:	Employees at Time of Loan	Application:	Employees at Time	c of Forgiveness Appl	lication:
Emplo	oyees at Time of Loan Application: Emp	ployees at Time of Forgiveness Application:	EIDL Advance Amount:		EIDL Application	Number:	
EIDL	Advance Amount: EID	L Application Number:	Payroll Schedule: The frequ	ency with which payroll is	paid to employees is:		
Forgiv	cness Amount:						
By Sig	ning Below, You Make the Following Representations an	d Certifications on Behalf of the Borrower:	Weekly Biweek	kly (every other week)	Twice a month	Monthly	Other
The A	athorized Representative of the Borrower certifies to all of th	e below by initialing next to each one.	Covered Period:	to			
		eness (payroll costs to retain employees; business mortgage interest	Alternative Payroll Covered	l Period, if applicable:		to	
	 payments; business rent or lease payments; or b includes payroll costs equal to at least 60% of t 		If Borrower (together with a	affiliates, if applicable) re	ceived PPP loans in ex	cess of \$2 million, che	eck here: 🗆
		t exceed 2.5 months' worth of 2019 compensation for any owner-	Forgiveness Amount Calcula	ation:			
	 if the Borrower has elected an 8-week Covered 	Period, does not exceed 8 weeks' worth of 2019 compensation for al/general partner, capped at \$15,385 per individual.	Payroll and Nonpayroll Costs Line 1. Payroll Costs:				
		uthorized purposes, the federal government may pursue recovery of	ing the highest costs.				
	Ioan amounts and/or civil or criminal fraud charges.	he eligible payroll and nonpayroll costs for which the Borrower is	Line 2. Business Mortgage In	nterest Payments:			
	requesting forgiveness, and has accurately calculated the fi		Line 3. Business Rent or Lea	Deserved			
	applicable) prior to February 15, 2020, and eligible busine	verifying payroll costs, the existence of obligations and service (as ss mortgage interest payments, business rent or lease payments, and	Line 4. Business Utility Payr				
	business utility payments.	formation provided in all supporting documents and forms is true	Line 4. Dusiness chiny rays	nicins.			
	and correct in all material respects. I understand that kn guaranteed loan is punishable under the law, including 18	owingly making a false statement to obtain forgiveness of an SBA- USC 1001 and 3571 by imprisonment of not more than five years risonment of not more than two years and/or a fine of not more than	Potential Forgiveness Amoun Line 5. Add the amounts on				
		under 18 USC 1014 by imprisonment of not more than thirty years	Line 6. PPP Loan Amount:				
	the IRS and/or state tax or workforce agency. I also un	consistent with those the Borrower has submitted/will submit to derstand, acknowledge, and agree that the Lender can share the s, including authorized representatives of the SBA Office of with DPD reminerator and all SBA variance.	Line 7. Payroll Cost 60% Re	equirement (divide Line 1 b	oy 0,60);		
	I understand, acknowledge, and agree that SBA may n Borrower's eligibility for the PPP loan and for loan for	equest additional information for the purposes of evaluating the giveness, and that the Borrower's failure to provide information he Borrower was incligible for the PPP loan or a denial of the	Line 8. Forgiveness Amount	t (enter the smallest of Line	es 5, 6, and 7):		·
throug		accordance with the PPP regulations and guidance issued by SBA approve the Borrower's loan forgiveness application if SBA					
Signat	ure of Authorized Representative of Borrower	Date					
Print N	lanc	Title					
	orm 35085 (10/20)		SBA Form 3508EZ (06/20) Page I				



Step 4: Prepare the Forgiveness Submission

The next step is to prepare your forgiveness calculations and gather supporting documents. Remember, you **DO NOT** need to fill out the PDF version of the forgiveness form. Pursuit's online portal will guide you through preparation of the form. In this step we simply want you to understand how to calculate the eligible expenses and what documentation is needed to apply for forgiveness.

Payroll – Eligible Expenses

Payroll consists of Cash Compensation, Employee Benefits, and Owner Compensation. The following is the definition of eligible payroll costs.

<u>Cash Compensation</u>: The sum of gross salary, gross wages, gross tips, gross commissions, paid leave (vacation, family, medical or sick leave, not including leave covered by the Families First Coronavirus Response Act), and allowances for dismissal or separation paid or incurred during the Covered Period or the Alternative Payroll Covered Period. For each individual employee, the total amount of cash compensation eligible for forgiveness may not exceed an annual salary of \$100,000, as prorated for the Covered Period. For an 8-week Covered Period, that total is \$15,385. For a 24-week Covered Period, that total is \$46,154 for purposes of this 3508S. You can only include compensation of employees who were employed by the Borrower at any point during the Covered Period or Alternative Payroll Covered Period and whose principal place of residence is in the United States.

Employee Benefits: The total amount paid by the Borrower for:

- Employer contributions for employee health insurance, including employer contributions to a self-insured, employer-sponsored group health plan, but excluding any pre-tax or after-tax contributions by employees. Do not add employer health insurance contributions made on behalf of a self-employed individual, general partners, or owner-employees of an S-corporation, because such payments are already included in their compensation.
- Employer contributions to employee retirement plans, excluding any pre-tax or after-tax contributions by employees. Do not add employer retirement contributions made on behalf of a self-employed individual or general partners, because such payments are already included in their compensation, and contributions on behalf of owner-employees are capped at 2.5 months' worth of the 2019 contribution amount.
- 3. Employer state and local taxes paid by the borrower and assessed on employee compensation (e.g., state unemployment insurance tax), excluding any taxes withheld from employee earnings.

<u>Owner Compensation</u>: Include any amounts paid to owners (owner-employees, a self-employed individual, or general partners). For a 24-week Covered Period, this amount is capped at \$20,833 (the 2.5-month equivalent of \$100,000 per year) for each individual or the 2.5-month equivalent of their applicable compensation in 2019, whichever is lower. For an 8-week Covered Period, this amount is capped at 8/52 of 2019 compensation (up to \$15,385).

Payroll costs are considered paid on the day that paychecks are distributed or the Borrower originates an ACH credit transaction. Payroll costs are considered incurred on the day that the employee's pay is earned. Payroll costs incurred but not paid during the Borrower's last pay period of the Covered Period (or Alternative Payroll Covered Period) are eligible for forgiveness if paid on or before the next regular payroll date. Otherwise, payroll costs must be paid during the Covered Period (or Alternative Payroll Covered Period). For each individual employee, the total amount of cash compensation eligible for forgiveness may not exceed an annual salary of

\$100,000, as prorated for the Covered Period. Count payroll costs that were both paid and incurred only once. For information on what qualifies as payroll costs, see Interim Final Rule on Paycheck Protection Program posted on April 2, 2020 (85 FR 20811), as amended by the Revisions to First Interim Final Rule, posted on June 11, 2020 (85 FR 36308)). Include only payroll costs for employees whose principal place of residence is in the United States.

Payroll – Documentation Requirements

Documentation verifying the eligible cash compensation and non-cash benefit payments from the Covered Period or the Alternative Payroll Covered Period consist of each of the following:

- a. Bank account statements or third-party payroll service provider reports documenting the amount of cash compensation paid to employees.
- b. Tax forms (or equivalent third-party payroll service provider reports) for the periods that overlap with the Covered Period or the Alternative Payroll Covered Period:
 - i. Payroll tax filings reported, or that will be reported, to the IRS (typically, Form 941); and
 - ii. State quarterly business and individual employee wage reporting and unemployment insurance tax filings reported, or that will be reported, to the relevant state.
- c. Payment receipts, cancelled checks, or account statements documenting the amount of any employer contributions to employee health insurance and retirement plans that the Borrower included in the forgiveness amount.

Mortgage Interest

<u>Eligible Expenses</u>: Eligible mortgage interest includes payments of mortgage interest (not including any prepayment or payment of principal) on any business mortgage obligation on real or personal property incurred before February 15, 2020.

<u>Documentation Requirements</u>: Copy of lender amortization schedule and receipts or cancelled checks verifying eligible payments from the Covered Period; or lender account statements from February 2020 and the months of the Covered Period through one month after the end of the Covered Period verifying interest amounts and eligible payments.

Business Rent or Lease

<u>Eligible Expenses</u>: Business rent or lease payments pursuant to lease agreements for real or personal property in force before February 15, 2020.

<u>Documentation Requirements</u>: Copy of current lease agreement and receipts or cancelled checks verifying eligible payments from the Covered Period; or lessor account statements from February 2020 and from the Covered Period through one month after the end of the Covered Period verifying eligible payments.

Utility Payments

<u>Eligible Expenses</u>: Business payments for a service for the distribution of electricity, gas, water, telephone, or internet access for which service began before February 15, 2020.

<u>Documentation Requirements</u>: Copy of invoices from February 2020 and those paid during the Covered Period and receipts, cancelled checks, or account statements verifying those eligible payments.



Step 5: Pursuit's Online Portal

- PLEASE USE GOOGLE CHROME OR MICROSOFT EDGE WHEN ACCESSING THE FORGIVENESS PORTAL.
- You will receive a personalized link to apply to our online portal to apply for forgiveness. Please note that this email will come from <u>notifications@venturesgo.com</u> with a subject line of "Update on your PPP Forgiveness Application." For security purposes you will need to provide the following information to gain access to the portal:
 - PPP Loan Number you can find this on the closing documents you signed
 - Last four digits of the Social Security Number for any owner on the loan OR
 - Tax Identification number of the borrower

Enter 1 of	the option	ns below			
Last 4 digi	ts of SSN				
Any owner	r on the loa	an			
DR					
Tax ID of	Entity				
Tax ID of	the Primar	y Operatir	ig Compan	у	

In order to continue, please confirm details about your loan.

- Select the SBA Form which will be used for your forgiveness application (see Step 2 above) Form 3508S, Form 3508EZ, or Form 3508.
- Follow the online application to fill out the necessary information related to your forgiveness application. Many of the details will be prepopulated based on your initial PPP application. Some fields are grayed out as these were either prepopulated or are calculations based on data entered. Please note that the level of detail required depends on which SBA form you are utilizing. For example, users of SBA Form 3508S will not be required to input their forgiveness calculations.
- If you received an SBA Economic Injury Disaster Loan Advance (EIDL Advance) please include the amount and the SBA Loan Number in your forgiveness application (see Step 6 below for more details on the impact of the Advance). Simply enter the information do not adjust any forgiveness calculations.

nit
DBA if applicable
Lender PPP Loan Number
Employees at Time of Forgiveness
EIDL Application #

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- Optional Demographics Tab please populate to assist in data reporting. If you had previously provided demographic data, it likely will already be input. Disclosure of this data is voluntary and will have no bearing on the loan forgiveness decision.
- Generate your PPP form on the "Generate" tab this will take all the populated information and create the PPP Loan Forgiveness Application. Please review the submission and <u>initial</u> and <u>sign</u> in <u>ALL</u> spots on the form where required. If you do not initial and sign in all boxes, this will be required to be fixed, which will delay your forgiveness decision.
- Please do not simply type your signature we must be able to verify the identity of the signor. The signor of the application must provide a scanned copy of their legal signature and be an authorized person to sign for the Borrower. Prior to approval of your application for forgiveness, we will confirm the signor's name and signature against the picture ID provided at the time of application. If there are any questions regarding the authority or authenticity of the signor, we will contact you. If you have supporting documentation to attest to your authority to sign on behalf of the Borrower (e.g. corporate resolution), please feel free to upload those documents with your supporting documentation.
- On the Upload Documents tab please upload the signed PPP Forgiveness Application in the top upload box. In the bottom upload box, please upload any supporting forgiveness documentation (see Step 4 above). Already uploaded documents throughout the forgiveness period to ShareFile? No need to upload again, just let us know and we will grab the documents from ShareFile.

No records found. Select File Ipload Supporting Documents Siven the values you have entered, you may need to provide documentation for: Nome required. Name t Description No records found.	Complete Your Pa	ycheck Protection Program Forgiveness A Using Form 3508S	Application
Name † Description Si No records found. Select File Select File Ipload Supporting Documents Select File Select File Ipload Supporting Documents Select File Select File Intervalues you have entered, you may need to provide documentation for: Select File Select File Name † Description Si No records found. Select File	Form Instructions General Demographics G	enerate Upload Documents Submit	
No records found. Select File Image: se	Ipload Signed PPP Forgiveness Application (Form	1 3508)	
Select File Jpload Supporting Documents Silven the values you have entered, you may need to provide documentation for: None required. Name ↑ Description Si No records found.	Name 1	Description	Size K
Ipload Supporting Documents Silven the values you have entered, you may need to provide documentation for: Name † Description No records found.		No records found.	
In the values you have entered, you may need to provide documentation for: Ione required.	Select File		
Name † Description Si No records found.	pload Supporting Documents		
Name † Description Si No records found.	, , , ,	provide documentation for:	
		Description	Size K
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	Select Files		

- Once all documents are uploaded, proceed to the Submit tab to submit your application. The system will
 check for any errors or data validations that need to be resolved before a successful transmission can
 occur. You can also choose to finish your application later all information submitted will be saved for
 later use.
- Upon successfully completing your application you will see a confirmation page.





Step 6: Submission of Forgiveness Application

We will review the forgiveness application and submit to SBA. Once we receive notice from SBA that the application has been reviewed, we will provide you with email confirmation of the forgiveness amount.

Pursuit's Review of the Forgiveness Application

- Please be patient as we review your forgiveness application. Per regulations, Pursuit has 60 days to review and submit the forgiveness application to SBA. We will contact you directly if we have any questions on your application, including additional documents needed to submit for forgiveness.
- Our goal is for all borrowers to obtain the maximum forgiveness amount they are eligible for and will attempt to work with you to ensure this. We recommend providing complete and detailed documentation up front to ensure a smooth forgiveness application process.
- Upon our review, Pursuit will contact you with our loan forgiveness determination and confirmation that the forgiveness application has been submitted to SBA.

SBA Review and Decision

- Per regulations, SBA has 90 days to review the forgiveness application and provide a final determination of loan forgiveness. SBA will not provide a timeline for its review, so we ask that borrowers remain patient while the process occurs. We will be in contact with any updates provided.
- Once we receive notice from SBA that the forgiveness application has been reviewed, we will provide you with email confirmation of the forgiveness amount.
- If you do not receive full forgiveness, we will notify you of when you will start making payments and what the monthly payment will be. If your loan was approved prior to June 5th, your loan will have a maturity of two years. If your loan was approved on or after June 5th, your loan will have a maturity of five years. At this time, we do not have plans to extend any loan maturities.

Impact of EIDL Advance

- If your business obtained an Economic Injury Disaster Loan (EIDL) Advance, this would have an impact on the amount of your PPP loan forgiveness. As a reminder, this was a grant of up to \$10,000 (typically \$1,000 per employee) provided direct from SBA.
- For businesses that obtained an EIDL Advance, the amount of the grant will reduce the loan forgiveness amount. The EIDL Advance amount will automatically be deducted from your forgiveness amount. For example, if your PPP loan is \$50,000 and you are eligible for full forgiveness, but you also received a \$5,000 EIDL Advance, your PPP loan forgiveness will be limited to \$45,000.
- Since the EIDL Advance will reduce the amount of forgiveness the business is eligible for, this will leave
 a remaining loan balance which will need to be repaid to Pursuit. Once your forgiveness amount is
 determined, Pursuit will notify you of when payments will be required and what the monthly payment will
 be. Payments will be withdrawn from the bank account on file on the first of the month via ACH.



Appendix I: SBA Definitions

SBA PPP Loan Number: Enter the loan number assigned by SBA at the time of loan approval. Request this number from the Lender if necessary.

Lender PPP Loan Number: Enter the loan number assigned to the PPP loan by the Lender.

PPP Loan Amount: Enter the disbursed principal amount of the PPP loan (the total loan amount you received from the Lender).

Employees at Time of Loan Application: Enter the total number of employees at the time of the PPP Loan Application.

Employees at Time of Forgiveness Application: Enter the total number of employees at the time the Borrower is applying for loan forgiveness.

PPP Loan Disbursement Date: Enter the date that you received the PPP loan proceeds from the Lender.

EIDL Advance Amount: If the Borrower received an Economic Injury Disaster Loan (EIDL) advance, enter the amount.

EIDL Application Number: If the Borrower applied for an EIDL, enter the Borrower's EIDL Application Number.

Payroll Schedule: Select the box that corresponds to your payroll schedule.

Covered Period: The Covered Period is either: (1) the 24-week (168-day) period beginning on the PPP Loan Disbursement Date, or (2) if the Borrower received its PPP Ioan before June 5, 2020, the Borrower may elect to use an eight-week (56-day) Covered Period. For example, if the Borrower is using a 24-week Covered Period and received its PPP Ioan proceeds on Monday, April 20, the first day of the Covered Period is April 20 and the last day of the Covered Period is Sunday, October 4. In no event may the Covered Period extend beyond December 31, 2020.

Alternative Payroll Covered Period: For administrative convenience, Borrowers with a biweekly (or more frequent) payroll schedule may elect to calculate eligible payroll costs using the 24-week (168-day) period or for loans received before June 5, 2020 at the election of the borrower, the eight-week (56-day) period that begins on the first day of their first pay period following their PPP Loan Disbursement Date. For example, if the Borrower is using a 24-week Alternative Payroll Covered Period and received its PPP loan proceeds on Monday, April 20, and the first day of its first pay period following its PPP loan disbursement is Sunday, April 26, the first day of the Alternative Payroll Covered Period is April 26 and the last day of the Alternative Payroll Covered Period is Saturday, October 10. Borrowers that elect to use the Alternative Payroll Covered Period must apply the Alternative Payroll Covered Period." However, Borrowers must apply the Covered Period (not the Alternative Payroll Covered Period." However, Borrowers must apply the Covered Period (not the Alternative Payroll Covered Period." However, Borrowers must apply the Covered Period (not the Alternative Payroll Covered Period." However, Borrowers must apply the Covered Period (not the Alternative Payroll Covered Period) wherever there is a reference in this application to "the Covered Period" only. In no event may the Alternative Payroll Covered Period extend beyond December 31, 2020.

If Borrower Received PPP Loans in Excess of \$2 Million: Check the box if the Borrower, together with its affiliates, received PPP loans with an original principal amount in excess of \$2 million.



Appendix II: Frequently Asked Questions

The following are the most frequently asked questions of Pursuit regarding the loan forgiveness process. See below for additional resources to assist in your loan forgiveness application.

My PPP loan was approved prior to June 5th when the covered period was only eight weeks. Am I still eligible to receive the extended 24-week covered period for loan forgiveness?

Yes – SBA retroactively changed the forgiveness rules to allow all PPP borrowers to be eligible for the extended 24-week forgiveness period. There is nothing you need to do to obtain this benefit – all borrowers are eligible and will automatically benefit from it.

My PPP loan was approved prior to June 5th. Do I need to request for my payments to be deferred until the forgiveness is determined?

No. The change to the deferment period is retroactive so all PPP loans will have the extended deferment period. No payments will be required until loan forgiveness has been determined (assuming the loan is not fully forgiven).

I am a sole proprietor / independent contractor. How do I calculate payroll costs for loan forgiveness since I do not have myself on the company's payroll?

Sole proprietors, independent contractors, and self-employed individuals qualify for loan forgiveness based on their "owner's compensation replacement." For a 24-week Covered Period, this amount is capped at \$20,833 (the 2.5-month equivalent of \$100,000 per year) for each individual or the 2.5-month equivalent of their applicable compensation in 2019, whichever is lower.

I am a self-employed individual. What documentation do I need to provide to prove that I have been paying myself to account for 60% of payroll?

None! The calculation is entirely based on the net profit reported in 2019. There is no additional documentation that is required. Further, a self-employed individual does not need to account for utilities, mortgage interest, or rent as the forgiveness amount will fully be obtained through the owner's compensation replacement.

Do I need to maintain the full-time equivalent employee count throughout my loan?

Subsequent changes implemented have scaled back the requirements for maintaining full-time equivalent employee count. If the business was unable to operate at the same level of business activity due to restrictions, there is no longer a requirement that the employee count remain the same. In the event that the business cannot meet this (rare), the business must have average FTE employees during the covered period that matches the reference period or be subject to a reduction in loan forgiveness.

I am not a sole proprietor or independent contractor. As an owner, is my owner compensation replacement limited to the same calculation (which is 2.5/12 months' worth of the 2019 net profit)?

Yes, all business types that use self-employment income will use the same two and a half months calculation. This includes partnerships and LLCs which used self-employment income from Line 14a on Schedule K-1 and sole proprietorships and LLCs that used the net profit from Schedule C. The maximum owners' compensation replacement is \$20,833.

What types of interest qualify as "mortgage interest" to qualify as an eligible expense for loan forgiveness (e.g. interest on equipment leases)?

For interest to qualify as an eligible expense for loan forgiveness, the debt must be incurred in the ordinary course of business that (a) is a liability of the borrower; (b) is a mortgage on real or personal property; and (c) was incurred before February 15, 2020.

How does the Economic Injury Disaster Loan (EIDL) Advance impact my loan forgiveness? I was told this would not have to be repaid.

The EIDL Advance does not have to be repaid. However, SBA does not allow borrowers to "double dip" and obtain a grant as part of the EIDL Advance program and receive a full grant as part of loan forgiveness. If you obtained an EIDL Advance, SBA will automatically deduct this from the loan forgiveness amount. This will result in that amount remaining as a loan with repayment required. This can be repaid in monthly installments or prepaid in full at any time.

My partner and I are each 50% shareholders in our S-Corporation. What can we pay ourselves from the PPP loan to be forgiven?

Shareholders of corporations must be paid through payroll – the compensation cannot be distributions or dividends. The maximum an owner can receive as forgiveness is \$20,833 per SBA guidelines.

Is a reduction in hours per week considered a reduction in salary? For example, if I had employees work fewer hours would this disqualify my business form utilizing SBA Form 3508EZ since there may have been a 25% reduction in annual compensation because of fewer hours worked?

No. A reduction in salary means a reduction in the employees annual or hourly rate. Simply working fewer hours is not considered a reduction in salary. In this situation, the business would not be penalized for a reduction of more than 25% of an employee's salary.

Do we use the employee net or gross pay when calculating payroll costs for forgiveness?

The calculation is the same as it was for the original application and gross pay can be utilized to calculate employee payroll costs. The maximum forgivable amount per employee is \$46,154, which is an annualized figure of \$100,000.

Have a question that we have not answered?

- Please visit our website for <u>additional Frequently Asked Questions</u>. Also, please review the <u>FAQs</u> <u>provided by SBA</u> which contain very detailed scenarios and examples of specific questions related to loan forgiveness.
- Send an email to us at loanforgiveness@pursuitlending.com and we will do our best to answer your specific inquiry.
- We recommend reaching out to your accountant, attorney, or business advisor for questions that are specific to your business' situation. Please remember that as your lender Pursuit is tasked with reviewing and verifying the information submitted for forgiveness and therefore cannot provide specific assistance to borrowers in filling out the forgiveness application.